



Axon Enterprise, Inc.
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United States
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Q-560740-45602.042DB

Issued: 11/05/2024

Quote Expiration: 12/03/2024

Estimated Contract Start Date: 01/15/2025

Account Number: 110362

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Albany Police Dept. - CA 1000 San Pablo Ave Albany, CA 94706-2226 USA	Albany Police Dept. - CA 1000 San Pablo Ave Albany CA 94706-2226 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Daniel Birt Phone: Email: dbirt@axon.com Fax:	Trish Gomez Phone: (510) 525-7300 Email: tgomez@albanyca.org Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$202,088.40
ESTIMATED TOTAL W/ TAX	\$208,500.65

Discount Summary

Average Savings Per Year	\$12,733.88
TOTAL SAVINGS	\$63,669.40

Payment Summary

Date	Subtotal	Tax	Total
Jan 2025	\$40,417.68	\$1,282.44	\$41,700.12
Jan 2026	\$40,417.68	\$1,282.44	\$41,700.12
Jan 2027	\$40,417.68	\$1,282.44	\$41,700.12
Jan 2028	\$40,417.68	\$1,282.44	\$41,700.12
Jan 2029	\$40,417.68	\$1,282.49	\$41,700.17
Total	\$202,088.40	\$6,412.25	\$208,500.65

Quote Unbundled Price:	\$265,757.80
Quote List Price:	\$241,207.00
Quote Subtotal:	\$202,088.40

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100552	TRANSFER CREDIT - GOODS	1			\$1.00	(\$2,784.00)	(\$2,784.00)	(\$299.28)	(\$3,083.28)
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	60	\$72.74	\$36.07	\$36.07	\$8,656.80	\$753.57	\$9,410.37
BWCamTAP	Body Worn Camera TAP Bundle	35	60	\$41.30	\$33.80	\$33.80	\$70,980.00	\$5,957.96	\$76,937.96
A la Carte Hardware									
H00001	AB4 Camera Bundle	35			\$849.00	\$0.00	\$0.00	\$0.00	\$0.00
H00002	AB4 Multi Bay Dock Bundle	4			\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
73682	AXON EVIDENCE - AUTO TAGGING LICENSE	35	60		\$10.85	\$10.85	\$22,785.00	\$0.00	\$22,785.00
73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	35	60		\$27.12	\$27.12	\$56,952.00	\$0.00	\$56,952.00
BasicLicense	Basic License Bundle	28	60		\$16.27	\$16.25	\$27,300.00	\$0.00	\$27,300.00
ProLicense	Pro License Bundle	7	60		\$43.40	\$43.33	\$18,198.60	\$0.00	\$18,198.60
Total							\$202,088.40	\$6,412.25	\$208,500.65

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	35	1	01/15/2025
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	1	1	01/15/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	39	1	01/15/2025
AB4 Camera Bundle	74020	AXON BODY - MOUNT - MAGNET FLEXIBLE RAPIDLOCK	39	1	01/15/2025
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	4	1	01/15/2025
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	4	1	01/15/2025
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	4	1	01/15/2025
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	4	1	07/15/2027
Body Worn Camera TAP Bundle	73309	AXON BODY - TAP REFRESH 1 - CAMERA	36	1	07/15/2027
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	4	1	01/01/2030
Body Worn Camera TAP Bundle	73310	AXON BODY - TAP REFRESH 2 - CAMERA	36	1	01/01/2030

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	28	01/15/2025	01/14/2030
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	28	01/15/2025	01/14/2030

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	21	01/15/2025	01/14/2030
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	7	01/15/2025	01/14/2030
A la Carte	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	35	01/15/2025	01/14/2030
A la Carte	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	35	01/15/2025	01/14/2030

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	4	01/15/2026	01/14/2030
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	35	01/15/2026	01/14/2030
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	1	01/15/2026	01/14/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	1000 San Pablo Ave	Albany	CA	94706-2226	USA

Payment Details

Jan 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100552	TRANSFER CREDIT - GOODS	1	(\$556.80)	(\$59.86)	(\$616.66)
Year 1	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	35	\$4,557.00	\$0.00	\$4,557.00
Year 1	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	35	\$11,390.41	\$0.00	\$11,390.41
Year 1	BasicLicense	Basic License Bundle	28	\$5,460.00	\$0.00	\$5,460.00
Year 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$1,731.35	\$150.71	\$1,882.06
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	35	\$14,196.00	\$1,191.59	\$15,387.59
Year 1	H00001	AB4 Camera Bundle	35	\$0.00	\$0.00	\$0.00
Year 1	H00002	AB4 Multi Bay Dock Bundle	4	\$0.00	\$0.00	\$0.00
Year 1	ProLicense	Pro License Bundle	7	\$3,639.72	\$0.00	\$3,639.72
Total				\$40,417.68	\$1,282.44	\$41,700.12

Jan 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100552	TRANSFER CREDIT - GOODS	1	(\$556.80)	(\$59.86)	(\$616.66)
Year 2	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	35	\$4,557.00	\$0.00	\$4,557.00
Year 2	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	35	\$11,390.41	\$0.00	\$11,390.41
Year 2	BasicLicense	Basic License Bundle	28	\$5,460.00	\$0.00	\$5,460.00
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$1,731.35	\$150.71	\$1,882.06
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	35	\$14,196.00	\$1,191.59	\$15,387.59
Year 2	H00001	AB4 Camera Bundle	35	\$0.00	\$0.00	\$0.00
Year 2	H00002	AB4 Multi Bay Dock Bundle	4	\$0.00	\$0.00	\$0.00
Year 2	ProLicense	Pro License Bundle	7	\$3,639.72	\$0.00	\$3,639.72
Total				\$40,417.68	\$1,282.44	\$41,700.12

Jan 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100552	TRANSFER CREDIT - GOODS	1	(\$556.80)	(\$59.86)	(\$616.66)
Year 3	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	35	\$4,557.00	\$0.00	\$4,557.00
Year 3	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	35	\$11,390.41	\$0.00	\$11,390.41
Year 3	BasicLicense	Basic License Bundle	28	\$5,460.00	\$0.00	\$5,460.00
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$1,731.35	\$150.71	\$1,882.06
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	35	\$14,196.00	\$1,191.59	\$15,387.59
Year 3	H00001	AB4 Camera Bundle	35	\$0.00	\$0.00	\$0.00
Year 3	H00002	AB4 Multi Bay Dock Bundle	4	\$0.00	\$0.00	\$0.00
Year 3	ProLicense	Pro License Bundle	7	\$3,639.72	\$0.00	\$3,639.72
Total				\$40,417.68	\$1,282.44	\$41,700.12

Jan 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100552	TRANSFER CREDIT - GOODS	1	(\$556.80)	(\$59.86)	(\$616.66)
Year 4	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	35	\$4,557.00	\$0.00	\$4,557.00
Year 4	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	35	\$11,390.41	\$0.00	\$11,390.41
Year 4	BasicLicense	Basic License Bundle	28	\$5,460.00	\$0.00	\$5,460.00
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$1,731.35	\$150.71	\$1,882.06
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	35	\$14,196.00	\$1,191.59	\$15,387.59
Year 4	H00001	AB4 Camera Bundle	35	\$0.00	\$0.00	\$0.00
Year 4	H00002	AB4 Multi Bay Dock Bundle	4	\$0.00	\$0.00	\$0.00
Year 4	ProLicense	Pro License Bundle	7	\$3,639.72	\$0.00	\$3,639.72
Total				\$40,417.68	\$1,282.44	\$41,700.12

Jan 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100552	TRANSFER CREDIT - GOODS	1	(\$556.80)	(\$59.84)	(\$616.64)
Year 5	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	35	\$4,557.00	\$0.00	\$4,557.00
Year 5	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	35	\$11,390.40	\$0.00	\$11,390.40
Year 5	BasicLicense	Basic License Bundle	28	\$5,460.00	\$0.00	\$5,460.00
Year 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$1,731.36	\$150.73	\$1,882.09
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	35	\$14,196.00	\$1,191.60	\$15,387.60
Year 5	H00001	AB4 Camera Bundle	35	\$0.00	\$0.00	\$0.00
Year 5	H00002	AB4 Multi Bay Dock Bundle	4	\$0.00	\$0.00	\$0.00
Year 5	ProLicense	Pro License Bundle	7	\$3,639.72	\$0.00	\$3,639.72
Total				\$40,417.68	\$1,282.49	\$41,700.17

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s): Q-183369

Agency is terminating those contracts effective 1/15/2025. Any change in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

100% discounted body-worn camera and docking station hardware contained in this quote reflects a TAP replacement for hardware purchased under existing quotes Q-183369. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

Signature

Date Signed

11/5/2024

