



**East Bay Regional
Communications
System Authority**



Participating agencies include Alameda and Contra Costa Counties and the following cities and special districts: Alameda, Albany, Antioch, Berkeley, Brentwood, Clayton, Concord, Danville, Dublin, El Cerrito, Emeryville, Fremont, Hayward, Hercules, Lafayette, Livermore, Martinez, Moraga, Newark, Oakley, Oakland, Oakland Housing Authority, Port of Oakland, Piedmont, Pinole, Pittsburg, Pleasant Hill, Pleasanton, Richmond, San Leandro, San Pablo, San Ramon, Union City, Walnut Creek, East Bay Regional Park District, Kensington Police Community Services District, Livermore Amador Valley Transit Authority, Moraga-Orinda Fire District, Rodeo-Hercules Fire District, San Ramon Valley Fire District, California Department of Transportation, Ohlone Community College District, Contra Costa Community College District, Dublin-San Ramon Services District and University of California, Berkeley

March 18, 2025

Subject: Exciting News: Significant Discount on New Radio Purchases through EBRCSA

Dear Member Agency,

I hope this email finds you well.

I wanted to take a quick moment to share some exciting news regarding the purchase of new radios. The Contra Costa County Board of Supervisors recently approved a contract that provides a significant **37.95% discount off retail pricing** for new radio purchases from Motorola Solutions for EBRCSA members.

We extend our sincere gratitude to the Board of Supervisors and the dedicated staff from Contra Costa County who diligently worked to finalize this agreement. Their efforts have secured consistent and advantageous pricing on radios for all of our members.

You can find the detailed contract information at the top of the Document Library page of the EBRCSA.org website or directly at the following link:

<https://ebrcsa.org/library/pdf/Agreement/2025%20EBRCSA%20Member%20Radio%20Purchase%20Agreement.pdf>

To ensure the discount is applied, radios should be purchased directly through Motorola Solutions by contacting Mike Larson at michael.larson@motorolasolutions.com. Please note that the stated discounted pricing applies to radio hardware and software. Radio peripherals, such as chargers and batteries, will receive a lower discount.

As always, I am available by phone and email to address any questions you may have about the Authority or any of the information shared in this letter. Please feel free to reach out to me at 925-803-7802 or via email at David.Swing@acgov.org.

Sincerely,

A handwritten signature in black ink that reads "David L. Swing".

David L. Swing

**Alameda County Office of Homeland Security and Emergency Services
4985 Broder Blvd, Dublin CA 94568 • (925) 803-7802 • www.ebrcsa.org**