



Southern Energy Services Inc  
1452 North Vasco Rd., #195, Livermore, California 94551-9213 United States  
(925) 215-4521

**BILL TO**

Albany Unified SD  
1216 Solano Avenue  
Albany, CA 94706 USA

<b>ESTIMATE</b> 16295301	<b>ESTIMATE DATE</b> Jun 21, 2024
-----------------------------	--------------------------------------

**JOB ADDRESS**

Albany Middle School  
1259 Brighton Avenue  
Albany, CA 94706 USA

**Job:**

**ESTIMATE DETAILS**

Calshape Change Order (Middle School & High School): Albany USD MS – Calshape Daikin Controls Retrofit  
Standard Labor - this project

Install Daikin WYG third party thermostat adapters  
Integrate with existing GW400 gateway and repeaters

High School - Install per unit (quantity 3)

- Main Office Room 102  
Unit #AHU-103 Daikin (5S5-QB7W)
- Counseling Office - 101A  
Unit #AHU-101A Daikin (5S5-QB7W)
- Attendance Office - 101B  
Unit #AHU-101B Daikin (5S5-HWMB)

Middle School - Install per unit (quantity 3)

- Room 106  
Unit #FC-106 Daikin (5S5-JDPQ)
- Staff Lounge - 2nd Floor  
Unit #FC-Staff Lounge Daikin (5S5-JKVD)
- Counseling - 2nd Floor  
Unit #FC-Counseling Office Daikin (5S5-JDQ1)

Install Pelican Wireless WR400 repeaters as necessary to complete a functioning wireless mesh network

- (6) COOLWYG-24-DK thermostat adapter
- (6) multi tap 24-volt transformer & back plate
- (6) Large wiring kit
- (6) Label thermostat
- (6) Configure unit in Pelican mysite manager
- (6) Test and commission unit

SERVICE	DESCRIPTION	QTY	PRICE	TOTAL
Labor	Labor	6.00	\$1,099.15	\$6,594.90

### Materials

MATERIAL	DESCRIPTION	QUANTITY	YOUR PRICE	YOUR TOTAL
Misc Parts	Parts, electrical kit and comm adapters	6.00	\$401.52	\$2,409.12
TS250	Thermostat + Humidity + CO2	6.00	\$510.00	\$3,060.00

<b>SUB-TOTAL</b>	\$12,064.02
<b>10.75 0%</b>	\$0.00
<b>10.75 10.75%</b>	\$587.93
<b>TOTAL</b>	\$12,651.95

Thank you for choosing Southern Energy Services Inc

#### CUSTOMER AUTHORIZATION

Excludes: Bonds, permits, repairs or warranty on existing mechanical equipment, duct smoke detectors, exhaust fans, exhaust fan interlocks, air balance, structural engineering, structural modifications, wall patch and paint, controls, or controls wiring not listed, conduit, repairs to or interface with current building management system, any additional work not specified in the scope of work.

Work to be performed during normal business hours. The price includes labor and material for the completion of the work described. If this meets your approval, please sign this proposal in the appropriate space below.

If you have any questions regarding this quote, or if I may be of further assistance, please do not hesitate to contact us.

Thank you for choosing Southern Energy Services Inc.

Sincerely,

Todd Bishop  
 President  
 Southern Energy Services, Inc.  
 t.bishop@sesinc.co  
 (503) 991-1077  
 CLSB: 1092266

Acceptance of Proposal: The price, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work specified above. The job will be paid per contract.

Terms: 50% to start, Net due upon receipt of invoice or progress billing. This proposal may be withdrawn by us if not accepted within 60 days. This agreement may be terminated or changed by either party with a 60-day written notice.

Sign here

Date