



District Address:
1216 Solano Ave.
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District Administration
Donald Evans, Ed.D., Interim Superintendent
Jackie Kim, CPA, Chief Business Official
Anne Shin, Ed.D., Assistant Superintendent

Board of Education
Veronica Davidson, President
Becky Hopwood, Vice President
Melissa Boyd, Esq., Trustee
Sadia Khan, Trustee
Ron Rosenbaum, Trustee

June 24, 2024

Todd Bishop, Principal
Southern Energy Services Inc.
1452 North Vasco Rd., #195
Livermore, CA 94551-9213

Re: CalSHAPE Thermostat Installation-Albany High School & Albany Middle School

Albany Unified School District
Response to Southern Energy Change Order #1
Additional Thermostats

Mr. Bishop,

This letter is AUSD's formal response to Southern Energy's COR referenced above. This response is based on our consultation with AUSD Leadership and is in accordance with the terms of the Independent Contractor Services Agreement.

The above referenced COR is accepted per the attached documentation provided by Southern Energy Services Inc.

• **Cost impact approved: -\$12,651.95** • **Schedule impact approved: 0 days**

The scope of work, cost and schedule impacts associated with this COR will be recommended for approval by Amendment at a future AUSD Board of Education meeting.

No further cost or schedule impacts associated with this COR scope of work will be considered by AUSD.

Please let me know if you have any questions regarding this matter. Feel free to contact me by email at sjaffe@ausdk12.org or by cell phone at (619) 643-4368.

Respectfully,

Scot Jaffe

A handwritten signature in black ink, appearing to read 'Scot Jaffe', is written over the typed name.

Director of Maintenance and Operations
Albany Unified School District



Southern Energy Services Inc
 1452 North Vasco Rd., #195, Livermore, California 94551-9213 United States
 (925) 215-4521

BILL TO
 Albany Unified SD
 1216 Solano Avenue
 Albany, CA 94706 USA

ESTIMATE 16295301	ESTIMATE DATE Jun 21, 2024
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JOB ADDRESS
 Albany Middle School
 1259 Brighton Avenue
 Albany, CA 94706 USA

Job:

ESTIMATE DETAILS

Calshape Change Order (Middle School & High School): Albany USD MS – Calshape Daikin Controls Retrofit
 Standard Labor - this project

Install Daikin WYG third party thermostat adapters
 Integrate with existing GW400 gateway and repeaters

High School - Install per unit (quantity 3)

- Main Office Room 102
 Unit #AHU-103 Daikin (5S5-QB7W)
- Counseling Office - 101A
 Unit #AHU-101A Daikin (5S5-QB7W)
- Attendance Office - 101B
 Unit #AHU-101B Daikin (5S5-HWMB)

Middle School - Install per unit (quantity 3)

- Room 106
 Unit #FC-106 Daikin (5S5-JDPQ)
- Staff Lounge - 2nd Floor
 Unit #FC-Staff Lounge Daikin (5S5-JKVD)
- Counseling - 2nd Floor
 Unit #FC-Counseling Office Daikin (5S5-JDQ1)

Install Pelican Wireless WR400 repeaters as necessary to complete a functioning wireless mesh network

- (6) COOLWYG-24-DK thermostat adapter
- (6) multi tap 24-volt transformer & back plate
- (6) Large wiring kit
- (6) Label thermostat
- (6) Configure unit in Pelican mysite manager
- (6) Test and commission unit

SERVICE	DESCRIPTION	QTY	PRICE	TOTAL
Labor	Labor	6.00	\$1,099.15	\$6,594.90

Materials

MATERIAL	DESCRIPTION	QUANTITY	YOUR PRICE	YOUR TOTAL
Misc Parts	Parts, electrical kit and comm adapters	6.00	\$401.52	\$2,409.12
TS250	Thermostat + Humidity + CO2	6.00	\$510.00	\$3,060.00

SUB-TOTAL	\$12,064.02
10.75 0%	\$0.00
10.75 10.75%	\$587.93
TOTAL	\$12,651.95

Thank you for choosing Southern Energy Services Inc

CUSTOMER AUTHORIZATION

Excludes: Bonds, permits, repairs or warranty on existing mechanical equipment, duct smoke detectors, exhaust fans, exhaust fan interlocks, air balance, structural engineering, structural modifications, wall patch and paint, controls, or controls wiring not listed, conduit, repairs to or interface with current building management system, any additional work not specified in the scope of work.

Work to be performed during normal business hours. The price includes labor and material for the completion of the work described. If this meets your approval, please sign this proposal in the appropriate space below.

If you have any questions regarding this quote, or if I may be of further assistance, please do not hesitate to contact us.

Thank you for choosing Southern Energy Services Inc.

Sincerely,

Todd Bishop
 President
 Southern Energy Services, Inc.
 t.bishop@sesinc.co
 (503) 991-1077
 CLSB: 1092266

Acceptance of Proposal: The price, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work specified above. The job will be paid per contract.

Terms: 50% to start, Net due upon receipt of invoice or progress billing. This proposal may be withdrawn by us if not accepted within 60 days. This agreement may be terminated or changed by either party with a 60-day written notice.

Sign here

Scott Jaffe for ABSD 6/24/24